



Press Release

Melbourne, 19 April 2022

Australian SME C4i Pty Ltd achieves AUD\$33.6M defence export orders in 2021

Melbourne-based secure communications company achieves historical export orders

In 2021 C4i Pty Ltd, a Melbourne-based secure communications system expert, achieved the largest value of export orders in its history, increasing by over 37 per cent in 2021.

C4i delivers high-tech Secure Communication System technology to prime contractors and international end user customers including: the US Air Force and Marine Corps, UK Ministry of Defence, Canadian Department of National Defence, Taiwan Airforce, and the Qatar Ministry of Defense. In the Australian Defence market the C4i secure Voice Communication System (VCS) is being rolled out in the Air Defence segment of the Royal Australian Air Force.

“I am very proud that C4i posted the largest order value in the history of the company in 2021,” says Darren Gardner, Managing Director C4i, “with over AUD\$33.6M of export orders. Over the last six years we’ve achieved an average yearly growth of 31 per cent in export order value, with international customers accounting for an average of 87 per cent of our total order value”.

C4i offers customers a secure, high-availability communications system that can be expanded from the smallest single site system to the largest multi-site national system. In addition to providing innovative "any radio – anywhere" flexibility, Voice Over Internet Protocol Communications Enterprise (VOICE) integrates a range of disparate systems, including data, telephony, facility control, and recording. Via an intuitive streamlined interface, C4i systems reduce response times of operators, even in the most demanding of situations.

C4i is established as the only sovereign Australian Defence SME with secure communication system capability. As part of the Frequentis Group this secures over 120 high-tech engineering jobs within Australia. C4i fully aligns with the [sovereign industry capability priorities](#) associated with Command and Control (C2), Communications, Computers, and Intelligence (C4I) networks.

Currently further hardware and software Intellectual Property is transferred to C4i in Melbourne to further develop C4i as a global export hub for Air Defence communication technology. This will lead to further job



creation in the strategically important Australian Defence segment but also in the supplier network C4i has built up locally.

“Our processes, facilities and people are embedded in comprehensive compliance and security framework that allows access to controlled United States technology and to perform critical work for Defence organisations,” Darren Gardner explains, “This forms the basis for further growing C4i in both the Australian and the Defence export market.”

For further information about C4i and the VOICE C2 product, please visit www.c4i.com.



About C4i Pty Ltd

In 2021 C4i became a member of the Frequentis Group, a global supplier of communication and information systems for control centres with safety-critical tasks. C4i is responsible for the VOICE C2 mission-critical Voice Communication Systems product range. Since 1989, C4i has led advancements in secure communications for the world's most demanding mission-critical environments. C4i's interoperable communications solutions are used by defence, governments and industry in more than 35 countries. C4i products enable rapid response times, interoperability and flexible asset utilisation, and provide customers with ongoing cyber security protection.

For more information on C4i, please visit <http://www.c4i.com/>

Jennifer McLellan, Global Media Relations Manager, Frequentis AG
jennifer.mclellan@frequentis.com, +44 2030 050 188